

2024 Summit Contract Renewal Options Detail

Contract Expires 01/2025		Annual Summit \$\$	# of Doors	Months
Current Cost Per Door = \$	\$	71 \$	520,800	614
				12

Option 1
Renew Current Contract

No Change To Service
Increase to \$

- Pros
- No access to units
 - No learning curve on devices
- Cons
- No increase in bandwidth
 - In 2 years we will have to upgrade 2026

Option 2
Internet Only

- | | | | |
|----------------|---------|---|---------------------------|
| Decrease to \$ | \$39.99 | WBFBudget Savings | Annual Save/Door |
| Pros | | Resident Choice on TV provider | (\$226,153.68) (\$368.33) |
| | | 5 X faster internet speed and improved reliability | |
| | | Seasonal residents won't incur expense when absent - if they shut local streaming down | |
| Cons | | Necessitates smart TV | |
| | | Streaming requires a degree of tech savvy | |
| | | Residents will have to pay seperately for streaming content of their Choice and manage it | |
| | | All units will have to be accessed to install WiFi and Routers | |

Option 3
Internet & SBBTV

- | | | | |
|----------------|----|--|-------------------------|
| | | TiVo Pkg | |
| | | | Annual Save/Door |
| Price Decrease | \$ | 68.99 | (\$12,481.68) (\$20.33) |
| Pros: | | HBO Premium Channel Included Wireless (TV's not limited to Cable outlet) | |
| | | Mobile App, 72 hr rewind, 100 hr DVR, high defination video | |
| | | 110 Channels included - Cost of additional boxes eliminated | |
| | | 5 X faster internet speed and improved reliability | |
| | | Can eliminate cost of cable/tv in Northern home with exception of local programming. | |
| Cons | | New devices learning curve | |

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All units will have to be accessed to install WiFi and Routers

Option 4

Internet & Direct TV Stream

Choice Pkg

		WBFBudget Increase	Annual Cost/Door
Price increase	\$ 84.98	\$ 105,332.64	\$ 171.55

- Pros:
- 5 X faster internet speed and improved reliability
 - More Premium Channels Included. Wireless (TV's not limited to Cable outlet)
 - Mobile App, 72 hr rewind, unlimited DVR, 4K definition video
 - 139 Channels included - CINEMAX, MAX Streaming Service, Paramount+ w/ Showtime
 - Eliminates need for Cable/TV provider in Northern Homes, box mobile, includes local programming in both communities
 - Saving \$1-200/month depending on market
- Cons
- New devices learning curve
 - All units will have to be accessed to install WiFi and Routers

Option 5

Internet & Direct TV Stream

Entertain Pkg

		WBFBudget Increase	Annual Cost/Door
Price increase	\$ 74.98	\$ 31,652.64	\$ 51.55

- Pros:
- 5 X faster internet speed and improved reliability
 - More Premium Channels Included. Wireless (TV's not limited to Cable outlet)
 - Mobile App, 72 hr rewind, unlimited DVR, 4K defination video
 - 92 Channels included - CINEMAX, MAX Streaming Service, Paramount+ w/ Showtime
 - Eliminates need for Cable/TV provider in Northern Homes, box mobile, includes local programming in both communities
 - Saving \$1-200/month depending on market
- Cons
- New devices learning curve
 - All units will have to be accessed to install WiFi and Routers
 - Any resident can purchase the "Choice Pkg" for \$35/mo

Summit BroadBand TV Details:

- Ascend Pkg = 110 channels
- HBO
- Cloud DVR – 100 hours included

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Rewind TV – Rewind 72 hrs
2 set top boxes
2 Voice activated remote
TiVo App for devices

Direct TV Details:

Entertain Pkg = 92 channels
Choice Pkg = 139 Channels
HBO, Cinemax and
Showtime
Paramount +
Cloud DVR – unlimited
Rewind TV – Rewind 72 hrs
2 set top boxes
2 Voice activated remote
Direct TV App for devices