

CONVERSION TO SUMMIT FOR TV and INTERNET

QUESTIONS and ANSWERS for ASSOCIATION BOARDS

1. Where do I find information and who is my main contact?
 - a. Primary contact: Angela on 239-444-0016 akujawski@summit-broadband.com
 - b. Updates will be posted on <http://www.wigginsbayfoundation.info/index.htm>
 - c. Herb Bias herbjanne@embarqmail.com WBF President
Terry Domino jacob4327@yahoo.com WBF Board Member

2. What issues do associations/buildings need to deal with now, i.e. January – April 2014?
 - a. Designate to WBF the name(s) of 1 or 2 representatives from your association that will serve as building liaisons. The first Transition Team meeting is Tuesday February 4, 9AM at the Club. It is also advisable to engage your property manager.

 - b. Document all other TV, telephone, and internet access points that your *association* has, such as security cameras, telephones in elevators, telephones at pools, and devices monitored remotely. Discuss those with Summit contact: Angela at 239-444-0016 or via email at akujawski@summit-broadband.com

 - c. Plan for what steps your association will take to decide if your building(s) wishes to have the PON **option** to each unit. (see #4 below)

3. Will there be Wi-Fi to common areas? Yes. Summit will run fiber to each pool area as part of the base installation. There is no cost to the association for the installation, and the line will remain inactive until the association decides to utilize this option. The association board can activate this w-fi service after September 14, will be billed directly a monthly fee of \$15, and can choose whether to allow open Wi-Fi or password protect access. To select this Wi-Fi service, the association board should contact your Summit contact Angela at 239-444-0016 or via email at akujawski@summit-broadband.com. The necessary modem is a separate purchase. [TV is also available for these pool areas. Cost for TV & Internet is \$50/month plus taxes.]

4. What is the **option** about having fiber to individual home-run unit? PON? Why is my association involved?

- a. WHAT IS IT? Summit will build the fiber optic network into each building to designated common drop points, and this will provide internet speeds of 10 mbps up and 100 mbps down. This is included in the base contract and no additional cost to buildings or individuals. For most, these speeds are significantly faster than what owners have today, and sufficient. There is the **option** to get even higher internet speeds if the run from the drop point into individual units is replaced with PON “passive optical network.” The term GPON refers to Gigabit Passive Optical Network.
 - b. COST. If an entire building makes this conversion, the cost is \$150/unit. Otherwise, individuals may convert on their own for \$300. These costs are valid through March 14, 2015.
 - c. When is a decision needed? (info is pending) *Summit would like this commitment by March 1 for planning purposes. Installation timelines for PON are still pending. It is a separate activity from the base fiber run and upgrades within individual units. However, if your association needs more time – such as to run this through the 2015 budget process -, you have until March 14, 2015 to commit to take advantage of these costs. Summit will work with your building(s) on an installation schedule.*
 - d. How does a building association pay for this? If a building commits to PON, the building association will submit the one-time payment for the installation.
 - e. Are there levels of PON service? Yes; the base installation of GPON yields speeds of 100mbps. Individuals can opt to higher levels any time after installation, and those will be selectable and billed like other individual owner upgrades.
 - f. Who will own this section of cabling? In general, it is part of each building’s infrastructure. Summit will not own this PON section of cabling.
5. What access to our buildings do we need to provide?
 - a. At the building level, access to the main wiring closet(s) is needed. Summit will run the main fiber to drop points.
 - b. Within each unit, owners will need to provide access for Summit to complete their individual installations. Owners will schedule that installation date with Summit.
 6. Will Comcast be removing anything? Probably not.